Learning Objectives

- Gain an understanding of how accounting and financial matters relate to overall daily business operations
- Identify your start-up expenses
- · Develop sales forecast, expense budgets, and assumptions
- Assemble data and prepare one-year monthly cash flow projection
- Calculate the Break-even Point in units and dollars for your business

Understanding Budgets & Financials

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Date:	
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Due:	

Class Opener

Instructor Topics

1. Budgets and Assumptions

Why Should You Budget? Preparing Basic Budgets

2. Cash Flow Management

Managing The Cash Flow Cycle Preparing Cash Flow Projections

3. Financial Statements

The Income Statement The Balance Sheet Break-Even Analysis

4. Managing the Books and Records

Guest Speaker

Break

- Refreshments
- Networking Activity

Work Hour

Assignment for Session Nine:

WORKBOOK Read and Complete Workbook Session 8

WRITE Using the Writing Your Plan page at the end of Workbook Session 8 as your guide, write

Section VI.—Part A. Investment Required for Start-up, Part B. Cash Flow Projections,

and Part C. Managing the Books and Records

TEXT Read Part VIII: Financing Your Business (Chapters 42 and 43)