

Learning Objectives

- Understand the basics of making and managing deals
- Understand supply chains and inventory issues
- Discuss their decision to move forward with or abandon their business idea
- Understand next actions required if they are proceeding with their plan
- Evaluate their learning experience in NxLevelL®

**Getting Started & Managing the Future
Session Ten**

Date: _____

Due: _____

Class Opener

Articles of interest, best news / worst news, brain teaser, etc. ...

Instructor Topics

1. Negotiations and Dealmaking
2. Purchasing, Warehousing, and Inventory Management
3. To Do or Not To Do—Your Nx Step
4. Action Plan
5. Overcoming Barriers and Pitfalls

Discussion

Development of your business idea—from start to NOW

Short Food Break**Course Evaluation**